

5-Day Training Course on Competition Policy & Law (CPS.08)
May 19 – June 6, 2008 - Hanoi, Vietnam

Time	Day 1 (May 19)	Notes
	Theme: Basics +	
0800-0830	Introduction & Overview of the training programme Dr. Nguyen Thi Tong – CDI	
0830-1000	Overview of Competition Policy & Law and Economic Regulation; Rationale and Objectives; CPL in economic policy domain	The legal approach to Competition Law and Policy
1000-1030	TEA BREAK	
1030-1200	Introduction to Competition Analysis (Basic concepts, market definition, market structures, structure vs. behavioural issues, Porter’s 5-force Model)	The economics approach to Competition issues
1200-1300	LUNCH	
1300-1430	M&A Regulation in Competition Law (Why, when, how), Efficiency Gains vs Market Power	Mergers and Acquisitions in general Mergers and Acquisitions and their implications for SMEs
1430-1500	TEA BREAK	
1500-1630	Case 1: Merger Impact Assessment	Group exercise
1630-1700	Exercise for Day 1 (Self-assessment questions based on day’s proceedings containing objective type questions) Ms. Alice Pham – CUTS	Individual exercise

From 20-22 May, course participants will be working on cases (homework) and read the materials circulated (books, etc)

Time	Day 2 (May 23)	Notes
	Theme: Restrictive Business Practices (RBPs) & Unfair Trade Practices (UTPs)	
0800-0830	Discussion on Day 1's self-assessment exercise Dr. Nguyen Thi Tong – CDI/ Dr. Ngo Huy Liem – CDI	
0830-1000	Dominance and Market Power, Abuse of Dominance	Both legal and economics theories
1000-1030	TEA BREAK	
1030-1200	Case 2: Abuse of Dominance	Group exercise
1200-1300	LUNCH	
1300-1430	Restrictive Practices/Arrangements	Horizontal & Vertical Agreements
1430-1500	TEA BREAK	
1500-1630	Unfair Trade Practices	Competition vs. Consumer Protection Competition vs. IPR Law
1630-1700	Exercise for Day 2 (Self-assessment questions based on day's proceedings containing objective type questions) Ms. Alice Pham	Individual exercise

From 24-25 May, course participants will be working on cases (homework) and read the materials circulated (books, etc)

Time	Day 3 (May 26)	Notes
	Theme: The Situation in Vietnam	
0800-0830	Discussion on Day 2's self-assessment exercise Dr. Nguyen Thi Tong – CDI/ Dr. Ngo Huy Liem – CDI	
0830-1000	Case 3: Restrictive Practice Assessment	Group exercise
1000-1030	TEA BREAK	
1030-1200	The competitive scenario in Vietnam from a practitioner's perspective	The current competitive situation in Vietnam and the legal framework
1200-1300	LUNCH	
1300-1430	Interface issues	Competition Law & IPRs – theory & Vietnam situation
1430-1500	TEA BREAK	
1500-1630	Interface issues	Competition Law & Sectoral Regulation - theory & Vietnam situation
1630-1700	Exercise for Day 3 (Self-assessment questions based on day's proceedings containing objective type questions) Ms. Alice Pham	Individual exercise

From 27 May -1June, course participants will be working on cases (homework) and read the materials circulated (books, etc)

Time	Day 4 (June 2)	Notes
	Theme: The Situation in Vietnam	
0800-0830	Discussion on Day 3's self-assessment exercise Dr. Nguyen Thi Tong – CDI/ Dr. Ngo Huy Liem – CDI	
0830-1000	Competition Law Enforcement Practices in the World	Various laws, competition authorities structuring and organisation
1000-1030	TEA BREAK	
1030-1200	Famous competition cases in the world – Introduction and Analysis	<ul style="list-style-type: none"> - The vitamin cartel - The Microsoft case
1200-1300	LUNCH	
1300-1430	Famous competition cases in the world – Introduction and Analysis	<ul style="list-style-type: none"> - Some famous merger cases - IPR issues – compulsory licensing and parallel import cases
1430-1500	TEA BREAK	
1500-1630	Famous cases in the world vs. Vietnam situation	Group exercise
1630-1700	Exercise for Day 4 (Self-assessment questions based on day's proceedings containing objective type questions) Ms. Alice Pham	Individual exercise

From 3]une – 8]une, course participants will be working on cases (homework) and read the materials circulated (books, etc)

Time	Day 5 (June 6)	Notes	After this day, course participants will take self-exercise to prepare for the Final Evaluation Test
	Theme: The Situation in Vietnam		
0800-0830	Discussion on Day 4's self-assessment exercise Dr. Ngo Huy Liem – CDI		
0830-1000	Understanding of competition policy and law issues	Presentation by a selected course participant	
1000-1030	TEA BREAK		
1030-1200	Remarks by course lecturers and discussions Dr. Ngo Huy Liem – CDI/CIRC Lecturer/Ms. Alice Pham	Q&As	
1200-1300	LUNCH		
1300-1430	Understanding of the situation in Vietnam and its implications	Presentation by a selected course participant	
1430-1500	TEA BREAK		
1500-1630	Remarks by course lecturers and discussions Dr. Ngo Huy Liem – CDI/CIRC Lecturer/Ms. Alice Pham	Q&As	
1630-1700	Exercise for Day 5 (Self-assessment questions based on day's proceedings containing objective type questions) Ms. Alice Pham	Individual exercise	