## **Group Case Work**

This is a case of a presumed horizontal agreement/cartel among the Kenya's major players in the petroleum industry. The complaints were triggered by:

- (1) The supposedly high prices of the petroleum products in Kenya,
- (2) Similarity in the pump prices of different oil companies and,
- (3) The simultaneous upward changes in such prices almost by the same margin.

This tendency caused concern with in Kenya's Competition agency and a lot of outcry in the country. It was even discussed in parliament where they strongly condemned the existence of cartel by the multinationals in Kenya.

## **Facts**

- 1. The petroleum market in Kenya is largely oligopolistic despite the incorporation of numerous small independent oil companies. The major oil companies (Total, Shell/ BP, Caltex, Mobil & Kenol/Kobil) control 85.3% of the market share for petroleum products as of September 2005.
- 2. Kenya imports 100% of all its petroleum products requirements.
- 3. More than 90% of cost is similar to all companies.

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