

Address for correspondence and for sending nominations and DD/Cheque:

**CUTS Institute for Regulation & Competition (CIRC)**

R-75, 1st Floor, Greater Kailash-I, New Delhi -110048

**MS. ARVINDER KAUR**

Asst. Director

Ph: +91.11.26463021-23

Email: circ@circ.in/ ak@circ.in

**COPY TO: SHRI S.D. MATHUR**

Director, RMCS

Cell: 09820214613

Email: sdmathur1946@gmail.com



**ORGANISORS:**

**CUTS Institute for Regulation & Competition (CIRC), New Delhi.**

CUTS Institute for Regulation & Competition (CIRC) was established in 2008. It is an initiative towards creating an intellectual and knowledge base on competition policy & law and economic regulation.

CUTS Institute for Regulation & Competition (CIRC) as conceptualised and incubated by CUTS International, a 30-year old consumer organisation with vast experience in economic policy research, competition law and economic regulations. The slogan 'enhancing knowledge, strengthening capacity' explicitly defines the work area of the institute. The unique feature of CIRC is that the quality of educational and training programmes is at par with the developed countries. This is achieved through association with renowned universities/institutions in the identified subjects. CIRC is governed by 15 member Governing Council chaired by Mr. Nitin Desai, Former Under Secretary of United Nations and includes several eminent persons: economists, judges and former civil servants as its members. (More at www.circ.in)

**Rachana Management Consultants & Studies (P) Ltd (RMCS), Mumbai**

Rachana Management Consultants & Studies (P) Ltd, Mumbai was established and incorporated under the Companies Act, 1956 in the year 2000 by a group of professionals, academicians and management experts, inspired by training culture learnt in the Department of Atomic Energy. The mission of the RMCS is to provide cost effective business solutions and HRD services. RMCS has conducted large number of Management Development Programmes for Government, Public Sector Units, Regulatory Commissions and Power Utilities. As regards experience in Power sector, RMCS has conducted various training programmes under the title "KEY DRIVERS FOR THE ELECTRICITY REGULATIONS" viz: Concepts and processes in Electricity Regulation, Annual Revenue Requirements (ARR) and Annual Performance Review (APR), Legal Literacy and Legal Aspects for Power/Energy Sector Professions, Financial Literacy for Power Sector Professionals etc. The programmes were conducted for Officers and staff of Electricity Regulatory Commissions and Power Utilities on a Pan India basis. RMCS has also conducted various training programmes on Safety, Quality Management and training programmes on soft skills.

**Course Coordinators:**

Ms. Arvinder Kaur, Assistant Director, CIRC  
Email: circ@circ.in/ ak@circ.in, Cell: + 91.9871392562

Ms. Ankita Sethi, Manager  
RMCS (Delhi Office)  
Email: sethi\_ankita03@yahoo.co.in, Cell: +91.9350002020



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**CUTS Institute for Regulation & Competition (CIRC)**

New Delhi

in association with

**Rachna Management Consultants & Studies (P) Ltd.**

Mumbai

Presents

**3 day Workshop on Annual Revenue Requirement (ARR)  
and Annual Performance Review (APR)**



June 26-28, 2014

at Hotel Vikram, Ring Road,  
Lajpat Nagar, New Delhi-110024



## METHODOLOGY

The workshop is experiential and highly interactive, so that ideas and concept are easily grasped and transfer and retention is effective. It includes exercises, case studies, lectures, analysis, power point presentations, discussions etc.

## WHO SHOULD ATTEND?

The workshop is suitable for Senior/Middle level engineers and managers from Electricity Regulatory Commission, Utility Regulatory Cells, Planning Operation and Maintenance group of utilities of Public and Private Sectors. Consultants and Academicians dealing with regulatory affairs would find it very useful.

Since the workshop is limited to 25-30 participants, nominations will be accepted on first-come-first-serve basis.

## ABOUT THE WORKSHOP

With the mandatory onset of regulatory regime post Electricity Act 2003, the process of 'distancing' of government from the tariff determination has actually begun. This role has been assigned to the central /state electricity regulatory commissions. In order to build predictability into the tariff determination process, the mechanism of Aggregate/Annual Revenue Requirement (ARR) and Annual Performance Review (APR), under the Multi Year Tariff (MYT) regime has been evolved. The concept of ARR and APR, though simple in concept, can be quite daunting for the uninitiated and hence there is a need for demystifying these concepts to the working level so that the submissions to the regulator are complete and comprehensive in the first instance and the seeking of additional information/ clarification (by the regulator) is not required or at best is reduced to the minimum. Hence there is an urgent need for appreciation of ARR and APR.

## OBJECTIVE

This workshop aims at educating and familiarising the technical personnel, in the utilities and the regulatory commissions, engaged in the process of drafting and evaluating Annual Revenue Requirement (ARR) and Annual Performance Review (APR).

## CONTENTS

- Historical Perspective of Tariff Determination
- Terminology
- General Principles
- The Procedure for Determination of Tariff
- Electricity Purchase and Procurement - PPA
- Financial Principles of ARR
- Tariff Determination for Generation With Case Study
- Tariff Determination for Transmission With Case Study
- Tariff Determination for Distribution & Wire Business With Case Study
- The Performance Standards, Procedure and Techniques for Annual Performance Review (APR)
- Wheeling Charges and Cross Subsidy
- Issues Concerning Availability Based Tariff
- Power Exchanges and Power Trading

## FACULTY & FACILITATORS:

Eminent leaders and experts from Regulatory Commissions, Government and Power Industry Power Trading Companies will share their knowledge and experience as resource persons.

## VENUE:

Hotel Vikram, Ring Road, Lajpat Nagar (Near Moolchand Metro Station), New Delhi-110024

## PARTICIPATION FEES

- Non Residential:  
Rs.17,500/- + 12.36% Service Tax as applicable
- Residential:  
Rs. 25,000/ + 12.36% Service Tax as applicable
- For residential participants, AC accommodation on twin sharing basis for 3 nights & 4 days only, with breakfast and dinner
- Any additional night occupancy would be @Rs. 2500/- per person per night
- Participation fee includes the cost of reading material, tea and coffee, lunch and other organisational expenses
- Both types of participants will be provided with business lunch and light refreshments, course material and certificate of participation.
- Nomination fee is non - refundable, however participation by a substitute is allowed
- Special Discount : 10% for 3 (three) or more nominations from same organisation

## DATE & DURATION:

3 days: June 26 - 28, 2014, Time 0930 -1730 hours

## LAST DATE FOR REGISTRATION:

10<sup>th</sup> June, 2014

## PAYMENT:

DD/Cheque drawn in favour of CUTS Institute for Regulation & Competition Payable at par at New Delhi.