



Centre for Development
& Integration



CUTS Institute for
Regulation & Competition



Vietnam Development
Information Centre



CUTS Hanoi Resource
Centre

Objectives:

- (i) Fostering the understanding and compliance capacity of Vietnamese enterprises with regard to the Competition Law 2004 of Vietnam, and
- (ii) Promoting knowledge sharing and view exchange between representatives of the private sector and those of governmental agencies on competition issues.

Venue: VDIC offices in Hanoi and Ho Chi Minh City (interconnected by video-conferencing facilities enable in these two cities as well as in New Delhi, India)

Finishing this course, participants will be awarded certificates on competition policy and law based on their result.

Issues to be addressed:

- ✓ Major components of Competition Policy & Law (CPL) and Economic Regulation, Rationale and Objective; CPL economic policy domain
- ✓ Introduction to Competition Analysis (Basic concepts, market definition, market structures, structure vs. behavioral issues, Porter's 5-force Model)
- ✓ Mergers & Acquisitions (M&As) Regulation In Competition Law (Why, when, how) – Efficiency Gains vs. Market Power
- ✓ Dominance and Market Power, Abuse of Dominance
- ✓ Restrictive Business Practices/Arrangements & Unfair Trade Practices
- ✓ The Competition Scenario in Vietnam from a Practitioner's Perspective
- ✓ The Relationship between CPL and Sectoral Regulatory Policies
- ✓ The Relationship between CPL and IPR Policy
- ✓ Competition Law Enforcement Practices in the World
- ✓ Famous Competition Cases in the World vs. Vietnam Situation