

Training Workshop on Competition Law Enforcement For Ethiopia
12-16 May 2008
Ghion Hotel, Addis Ababa, Ethiopia

Monday, 12th May 2008

- 1100 to 1110 hrs: Welcome and Opening**
Representative of the Ministry of Trade and Industry, Ethiopia
- 1110 to 1120 hrs: Introduction and purpose of the training: Setting the Stage**
Rijit Sengupta, Centre Coordinator and Deputy Head, CUTS Centre for Competition, Investment & Economic Regulation (CUTS CCIER), CUTS International
- 1120 to 1200 hrs: Self-Assessment Questionnaires**
Moderator: Rijit Sengupta, CUTS International
- 1200 to 1300 hrs: LUNCH BREAK**
- 1300 to 1415 hrs: Introduction to Competition Policy and Law – Rationale and Objectives with Illustrative Examples**
Resource Person: S Chakravarthy, Competition Expert, India
- What is Competition Policy and how is it different from Competition Law?
 - Objectives and Scope of Competition Policy and Law
 - What are Anti-competitive Practices and how do they affect consumers?
 - Why does a country need competition law and authority?
- 1415 to 1500 hrs: Group/Floor Discussion**
- 1500 to 1530 hrs: TEA BREAK**
- 1530 to 1700 hrs: Introduction to Competition Analysis**
Resource Person: S Chakravarthy, Competition Expert, India
- Basic concepts
 - Market definition, relevant market and market structure
 - Calculation of market concentration
- 1700 to 1730 hrs: Group/Floor Discussion**

0900 to 1000 hrs: Dealing with Unfair Trade Practices (UTPS)

Resource Person: Carl Buik, Australian Competition and Consumers Commission (ACCC), Australia

- What are UTPs
- How they affect consumers
- Ways of dealing with UTPs

1000 to 1045 hrs: Floor Discussions

1045 to 1100 hrs: TEA BREAK

1100 to 1300 hrs: Unfair Trade Practices: Case Analysis, Group work & Presentation

[The participants are divided into 3 or 4 groups; they are then provided a Real/Hypothetical Case on UTPs; each of the groups is expected to analyse the case internally and come up with prescriptions on how to deal with the same. A representative from each of the groups makes a presentation. This is followed by a brief general discussion]

Resource Person: Carl Buik, Australian Competition and Consumers Commission (ACCC), Australia

Moderator: Rijit Sengupta, CUTS International

1300 to 1400 hrs: LUNCH BREAK

1400 to 1500 hrs: Dealing with Abuse of Dominance

Resource Person: S Chakravarthy, Competition Expert, India

- Meaning of Dominant Market Position
- Understanding Abuse of Dominance situations
- Role of Competition law in addressing abuse of dominance

1500 to 1530 hrs: Floor Discussion

1530 to 1600 hrs: TEA BREAK

1600 to 1800 hrs: Abuse of Dominance: Case Analysis, Group work & Presentation

[The participants are divided into 3 or 4 groups; they are then provided a Real/Hypothetical Case on Abuse of Dominance; each of the groups is expected to analyse the case internally and come up with prescriptions on how to deal with the same. A representative from each of the groups makes a presentation. This is followed by a brief general discussion]

Resource Person: S Chakravarthy, Competition Expert, India

Moderator: Rijit Sengupta, CUTS International

0900 to 1030 hrs: Vertical Restraints/Agreements

Resource Person: Kasturi Moodaliyar, University of Witswatersrand, South Africa

- What are Vertical Restraints?
- Understanding different types of Vertical Restraints
- Competition law and vertical restraints

1030 to 1100 hrs: Floor Discussion

1100 to 1115 hrs: TEA BREAK

1115 to 1230 hrs: Vertical Restraints/Agreements: Case Analysis, Group work & Presentation

[The participants are divided into 3 or 4 groups; they are then provided a Real/Hypothetical Case on Abuse of Dominance; each of the groups is expected to analyse the case internally and come up with prescriptions on how to deal with the same. A representative from each of the groups makes a presentation. This is followed by a brief general discussion]

Resource Person: Kasturi Moodaliyar, University of Witswatersrand, South Africa

Moderator: Rijit Sengupta, CUTS International

1230 to 1330 hrs: LUNCH BREAK

1330 to 1445 hrs: Horizontal Restraints/Agreements

Resource Person: Peter Kanyi, Monopolies and Prices Commission (MPC), Kenya

- What are Horizontal Restraints?
- Analysing different types of Horizontal Restraints
- How does competition law address Horizontal Restraints

1445 to 1515 hrs: Floor Discussion

1515 to 1545 hrs: TEA BREAK

1545 to 1730 hrs: Horizontal Restraints/Agreements: Case Analysis, Group work & Presentation

[The participants are divided into 3 or 4 groups; they are then provided a Real/Hypothetical Case on Abuse of Dominance; each of the groups is expected to analyse the case internally and come up with prescriptions on how to deal with the same. A representative from each of the groups makes a presentation. This is followed by a brief general discussion]

Resource Person: Peter Kanyi, MPC, Kenya

Moderator: Rijit Sengupta, CUTS International

0900 to 1000 hrs: Cartels and competition law

Resource Person: Peter Kanyi, MPC, Kenya

- What are cartels?
- Addressing cartels through competition law
- Cartel Investigations, Leniency provisions and penalties

1000 to 1030 hrs: Floor Discussions

1030 to 1100 hrs: TEA BREAK

1100 to 1300 hrs: Cartels: Case Analysis, Group work & Presentation

[The participants are divided into 3 or 4 groups; they are then provided a Real/Hypothetical Case on Abuse of Dominance; each of the groups is expected to analyse the case internally and come up with prescriptions on how to deal with the same. A representative from each of the groups makes a presentation. This is followed by a brief general discussion]

Resource Person: Peter Kanyi, MPC, Kenya

Moderator: Rijit Sengupta, CUTS International

1300 to 1400 hrs: LUNCH BREAK

1400 to 1500 hrs: Understanding Competition Laws of Select Countries

(Presenting a brief overview of the salient features of each Act)

- **South Africa:** Kasturi Moodaliyar, University of Witswatersrand, South Africa
- **Kenya:** Peter Kanyi, MPC, Kenya

1500 to 1530 hrs: TEA BREAK

1530 to 1630 hrs: Understanding Competition Laws of Select Countries

(Presenting a brief overview of the salient features of each Act)

- **India:** S Chakravarthy, India
- **Australia:** Carl Buik, ACCC, Australia

1630 to 1700 hrs: Questions and Answers

0900 to 1100 hrs: Structural and Functional Elements of Competition Agencies

[In this session the resource persons would provide a brief perspective on specific issues related to certain structural and functional elements of a competition authority. These perspectives would be constructed drawing heavily from the knowledge and/or experience of their respective country's competition regime, and/or by drawing from others]

- **Courts/Commission/Tribunals (Different types of structures of competition authorities)**

Resource Person: Kasturi Moodaliyar, University of Witswatersrand, South Africa

- **Functional Autonomy and Financial Independence**

Resource Person: Carl Buik, ACCC, Australia

0950 to 1000 hrs: TEA BREAK

- **Competition Law and Sectoral Regulation**

Resource Person: Peter Kanyi, MPC, Kenya

- **Competition Advocacy and Communications**

Resource Person: Carl Buik, ACCC, Australia

Session to be moderated by: Rijit Sengupta, CUTS International

1100 to 1200 hrs: Questions and Clarifications

1200 to 1300 hrs: LUNCH BREAK

1300 to 1400 hrs: Assessment of the Training Programme

(Feedback from the participants, etc. on various themes of the training workshop)

Moderator: Rijit Sengupta, CUTS International

1400 to 1430 hrs: Self-Assessment Questionnaire (30 mins)

Moderator: Rijit Sengupta, CUTS International

1430 to 1500 hrs: TEA BREAK

1500 to 1530 hrs: Summing Up & Closing

Representative of MTI, Ethiopia

Rijit Sengupta, CUTS International